



2

52

Days to Change Your Life Forever

Days to Form a New Habit



• HOW TO:

- Increase your cash-flow IMMEDIATELY
- Have NO LIMITS on earnings
- Be in business with literally NO RISK
- Have the TIME FREEDOM you want
- Earn a PASSIVE income for life
- Be in business FOR yourself, but not BY yourself



GETTING STARTED

Step 1: Why did you join MTI?	Your WHY is more important than your HOW
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Step 2: Make a Name List of 52 people (Do Not PRE-JUDGE)

- Why 52 names? There are 52 cards in a deck of playing cards
- People who join your business can be categorised in the following way:

Ace	A Born Business Builder	7	A Hard Working Builder
King	A Seasoned Builder	6	An Eager Builder
Queen	An Experienced Builder	5	An "All Talk" Builder
Jack	A Skilled Builder	4	A Serial Meeting Builder
10	A Learned Builder	3	A Novice Builder
9	A Motivated Builder	2	An Unfocused Builder
8	An Enthusiastic Builder	Joker	Not serious about the business



Per deck of cards, you get 4 of each card. So the quicker you flip the cards, the quicker you will get your 4 ACES. STATISTICALLY: You can build a massive business with only 4 Business Builders.







Contact only 1 person a day (you can do more if you want to)

WEEK 1 & 2	WEEK 3 & 4	WEEK 5 & 6	WEEK 7 & 8
1:	14:	27:	40:
2:	15:	28:	41:
3:	16:	29:	42:
4:	17:	30:	43:
5:	18:	31:	44:
6:	19:	32:	45:
7:	20:	33:	46:
8:	21:	34:	47:
9:	22:	35:	48:
10:	23:	36:	49:
11:	24:	37:	50:
12:	25:	38:	51:
13:	26:	39:	52:

There are at least 4 ACES on this list. Make a new list every 52 days



Step 3: Contact

Now that you have your Name List of 52 people, what's next? Time to contact them.



Think about how you were first approached to have a look at MTI... Something got your attention and that's why you are here on this exciting journey!

FIRSTLY – Find out if your prospect even owns BITCOIN...

Start the conversation with a WHATSAPP: (The average person checks their phone **97** times a day)

- Hey John! How many Bitcoin do you currently own?
- Hey John!!! I struck Digital Gold! What do you know about Bitcoin?
- Have you read up about what Bitcoin is currently doing and what it's about to do?
- Hey John!!! Did you know Bitcoin is currently just under \$11 000 a Bitcoin? The experts are predicting by the end of 2021 it will hit \$100 000 a Bitcoin!

NOTE: These are just examples. You can mix and match the words to suit you and your prospect!



There is a Step By Step system called:





1. Start a conversation about Bitcoin

- 2. Talk about "Compound Interest" and "Growing your Bitcoin"
- 3. Send a short clip, Zoom Invite, or Zoom recording
- 4. Send recap and referral link

ATTENTION

1. General Pics (together with your message)





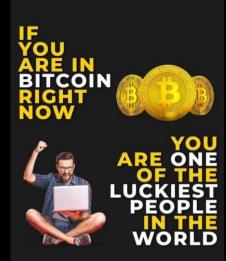
FOUNDER OF PAYPAL | TESLA | SPACEX

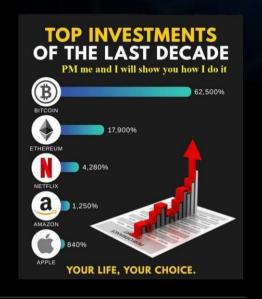
ELON MUSK













ATTENTION

2. YouTube Clip Links (General Info on Bitcoin)



Bitcoin - Beyond the Bubble (35 Min Documentary) https://voutu.be/ZoT7i5BVSX0

2



Magic Money - Bitcoin Revolution (58 Min Documentary)
https://youtu.be/PVo5wCSnmSs

3



The End of Money as we know it (50 Min Documentary)
https://youtu.be/yz8ymvqUMrU

4



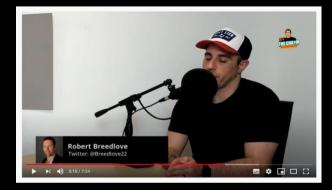
Robert Kiyosaki & Anthony Pompliano (32 Min Interview – \$100k Bitcoin)

(2)



Open letter to Ray Dalio - Part 1
(1 hour Interview)

6



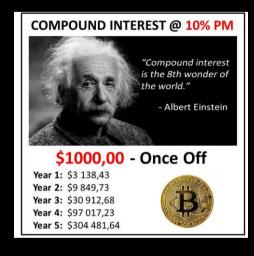
Open letter to Ray Dalio - Part 2 (1 hour Interview)
https://youtu.be/LBncjOY_0XY

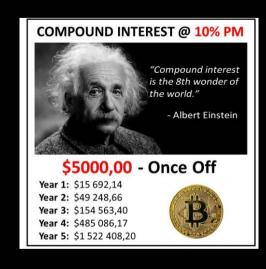
INTEREST

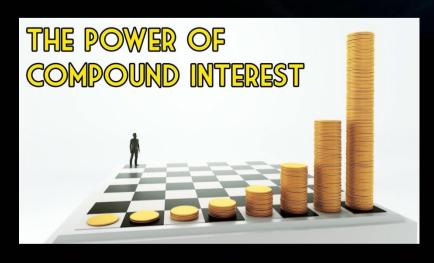
Compound Interest & Grow Your Bitcoin

1. Compound Interest Pics









2. Grow Your Bitcoin Pics









INTEREST

Send a short clip "Trailer"

1. Doodly



2. Short 3 min clip



DESIRE

Exposure to Mirror Trading International

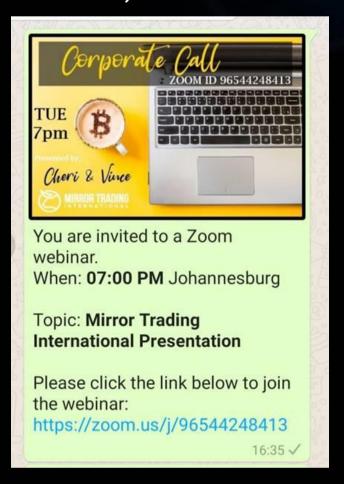
1. Invite your prospect to a Zoom Meeting "The Movie"

All you have to do is get your prospect onto the Zoom, Let the presenters do the job and professionally present

- Send your prospect a Zoom Meeting Invitation
- Send a reminder on the morning of the Zoom
 (This is professional and shows that this is a serious meeting)
- 1 hour before the Zoom send another reminder (People are busy, stuff happens at the last minute)
- Get onto the Zoom 5 mins early then send a message "I'm on the Zoom"
- Have your phone on in-case your guest asks you questions during the Zoom
- Once the Zoom is finished, send a message saying:

"Are you ready to change your life?"

12:00, 3:00 or 7:00



2. Send a Zoom recording link

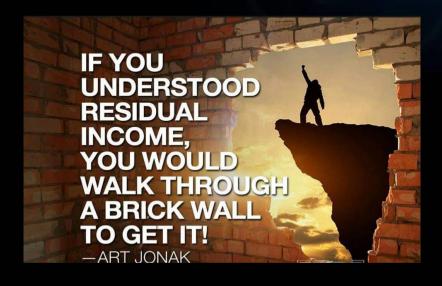
ACTION

Follow Up (Pictures & Referral Link)

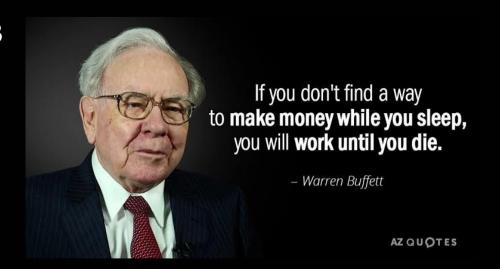
Picture 1



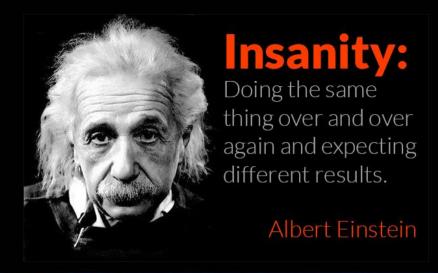
Picture 2



Picture 3



Picture 4



Step 4: HANDLING OBJECTIONS:

After a meeting, some people will join immediately (They just "get it"). Some people have to process all the information and have questions in their heads. Below are the **most common objections**:

- 1. I don't have the money http://youtu.be/5TBRGIS428M
- 2. I don't have the time http://youtu.be/qsx12A0wgSl
- 3. Is this a "pyramid scheme"?
- 4. I need to speak to my spouse http://youtu.be/x1SKUt3IBLU
- 5. I don't know any people
- 6. I am not a sales person http://youtu.be/k8wiHNwsFzg
- 7. I have to think about it http://youtu.be/GweTpNeb5_4
- 8. I already have a good job
- 9. I have done networking before, why / how is this different?
- 10. If a person says NO



Objection No 1: I DON'T HAVE THE MONEY

- How many years have you been working?
- Where on Earth can you start a business with \$100.00?
- You are ____ years old which means you have ____ pay checks left...
- Is investing in yourself and your future not important to you? Would you rather work for money?
- This business gives you the chance to take responsibility of your life and get on-top of your finances.
- If you had to lose your job tomorrow, how many months can you survive before you are on the street?
- Have you ever done the exercise by working out how many pay checks you have left until retirement?
- Have you ever owned your own business or explored how much it costs to set up a traditional business?
- Do you have a degree/diploma? How long did it take to get it? Did you earn money while you were studying?
- Is your current income increasing by more than 8% per year? If not, you are behind inflation and are going backwards!
- Your current income depends on YOU alone. Take YOU out the picture and the income stops. You trading time for money.
- We have all made decisions to get us to where we are today. This business can give you the opportunity to play "catch up".
- With MTI you can earn while you learn! Double whammy: Grow your Bitcoin Quantity and the natural progression of Bitcoin!
- If you don't have \$100 to invest in your future, you will be in the same place 10 years from now that is unfortunately reality!





TAKE BACK CONTROL OF YOUR LIFE NOW

Objection No 2: I DON'T HAVE THE TIME

- Do you earn money while you are sleeping?
- How many hours a day do you work at your current job?
- You are in an "uncomfortable comfort zone" JOB (Just Over Broke).
- When does your boss let you go on holiday? How many days leave do you get?
- If you decided you need an emergency holiday for 2 months, will you still get paid?
- You can build this business around YOUR life. Build it while you are out and about.
- You don't have time to build financial security that will serve you for the rest of your life?
- If you don't put in the TIME into your job, you don't get paid. You are trading time for money.
- How many hours does it take you to get to work in the morning and back home in the afternoon?
- This business moves you from "Employee" to "Business Owner" immediately. It's about LEVERAGING your TIME!
- A 9-5 job is modern day slavery. Your life is dictated by another human because they pay you just enough to survive.
- Put in some work now and this business will grow while you are doing other things that's the power of exponential leverage.
- If you put in only 15 mins a day over the next 52 days, you can build a business that will look after you for the rest of your life.
- If you are still in a 9-5 job, your days are numbered. The corporate structures as we know are crumbling in-front of our eyes.





Jim Rohn – "WORK ON YOUR JOB FULL TIME – BUT WORK ON YOUR FUTURE PART-TIME"

Objection No 3: IS THIS A "PYRAMID SCHEME"?





- Have you been in a "pyramid scheme" before?
- No. A brand new person can earn more than existing members.
- Network Marketing does **not discriminate** because of your age, race, qualifications or gender. A FAIR industry!
- You cannot buy yourself into a higher level. Everybody starts at the same level. Equal opportunity from the start.
- No commissions are paid by recruiting people. Commissions are paid from the company by profits made in trades.
- In your JOB (Just Over Broke), does your boss earn more than you? And your bosses boss? Are they smarter than you?
- Network Marketing has been around since the 1940's. Many of these are public companies listed on the stock exchange.
- Every structure in life is shaped like a pyramid. Companies, Churches, Governments, Families, Banks, Schools, Hospitals, etc.
- Lets compare Industry value per year: NFL \$12 Billion, Music \$15 Billion, Gaming \$91 Billion, Network Marketing \$184 Billion.
- What other industry can give the ordinary "man in the street" an opportunity to earn enough to make an impact in the community.
- · Humanity has been conditioned through the ages to "get good grades, get a good job and retire financially free"- Robert Kiyosaki

FACT – NETWORK MARKETING IS THE FASTEST GROWING <u>LEGITIMATE</u> INDUSTRY IN THE WORLD

Objection No 4: I NEED TO SPEAK TO MY SPOUSE / PARTNER

TIP: Firstly, when inviting prospects to watch a Zoom Call, try and get both partners to watch it together. It will avoid this objection. To get a partner to try explain this 45 minute presentation in a few sentences is a recipe for disaster. In the real world, we know this is not always possible. So below are some points to get over this objection:



- Great idea, then you can do the business together!
- Fantastic you can sign him/her up and earn double!
- Why don't you get him/her onto the next Zoom Call and let us do the work for you.
- Great! This can benefit you both. Let's all get onto a Zoom Call: I can show you together how to get the life you want.
- That's great, you wouldn't want to speak to your spouse if you were not interested...right? Let's all meet together on Zoom!
- In this industry, couples usually make the strongest teams. We definitely need to make sure your spouse is on the same page.

WORK TOGETHER AND EARN DOUBLE!

Objection No 5: I DON'T KNOW ANY PEOPLE

How Many Contacts Do You Have On Your Cell Phone? Use this list to jog your memory. We all know at least 52 people (here are 100 ideas)



1. Mother		
2. Father		
3. Siblings		
4. Mother-in	-lav	V
5. Father-in-	law	,
6. Aunts		
7. Uncles		
8. Cousins		

4. Mother-in-law	24. Insu
5. Father-in-law	25. Acc
6. Aunts	26. Pers
7. Uncles	27. Tea
8. Cousins	28. Coa
9. Nieces	29. Law
10. Nephews	30. Pha
11. Children	31. Ube
12. Grandparents	32. Hou
13. Friends	33. Wai
14. Neighbours	34. Bar
15. Colleagues	35. Mo k
16. School friends	36. Ema
17. University friends	37. Fac
18. Past Colleagues	38. Insta
19. Sport Friends	39. Link
20. Hobby Friends	40. Twit

21. Hairdresser
22. Receptionist
23. Banker
24. Insurance Broker
25. Accountant
26. Personal Trainer
27. Teachers
28. Coaches
29. Lawyer
80. Pharmacist
31. Uber Drivers
32. Housekeeper
33. Waiters
34. Bar Tenders
5. Mobile Contacts
6. Email Contacts
37. Facebook Contacts
88. Instagram Contacts
9. LinkedIn Contacts
0. Twitter Contacts

41.	Doctor
	Dentist
43.	Homeopath
44.	Physiotherapist
45. l	Nurse
46. l	Minister/Pastor
47.	Church Friends
48.	Police
49.	Security Guards
50. l	Policeman
	Veterinarian
	Pet Groomer
53.	School Parents
54.	Mailman
55.	Courier people
	Car Salesman
	Mechanic
	Petrol Attendants
	Tellers
60. I	Estate Agent

61. Gym Members
62. Golf Club Membe
63. Florist
64. Jeweller
65. Psychologist
66. Psychiatrist
67. Life Coach
68. Hospital Staff
69. Painter
70. Handyman
71. Massage Therapi
72. Beauty Therapist
73. Optometrist
74. Podiatrist
75. Nail Technician
76. Gardener
77. Web Designer
78. Music Teacher
79. Social Worker
80. Tailor

81. Baker
82. Butcher
83. Seamstress
84. Fireman
85. Ballet Teacher
86. Drama Teacher
87. Dancing Teacher
88. Soccer Coach
89. Hockey Coach
90. Tennis Coach
91. Rugby Coach
92. Gymnastics Teacher
93. Plumber
94. Electrician
95. Pool Service
96. Appliance Service
97. Computer Service
98. Au pair service
99. Garden Service
100. Cinema Attendants

Objection No 6: I AM NOT A SALES PERSON

Have you ever been to a restaurant where the food was outstanding, the service was impeccable and ambiance was just perfect? When you experience something good, your instinct is to share your good experience with other people...right? You are unconsciously the "silent salesman". Does the restaurant pay you for referring your friends to go eat there? No! We don't "sell" to people we know, we simply "share" something good.

- We are simply messengers of hope.
- This business is about educating people.
- This business is about helping people change their lives for the better!
- Then you're going to love this! This business is not about selling, it is about sharing.
- If you help enough people get what they want, you will automatically get what you want.
- If you give a person a fish, you feed him for a day. If you give him a fishing rod and teach him how to fish, you feed him for a lifetime!
- Rule 1 your delivery is everything! The more authentic and passionate you are, the
 more people buy into YOU. Practice, visualise and make sure you believe in and love
 what you are sharing with others!

SHARING IS CARING ©





Objection No 7: I HAVE TO THINK ABOUT IT

When a prospect says: "I have to think about it", they are thinking 3 things:

- 1. I don't have the money
- 2. I don't see the value
- 3. I don't see the urgency



"If someone offers you an amazing opportunity and you're not sure you can do it, say yes - then learn how to do it later."

- Richard Branson

Ask them the following questions:

- What questions do you still have?
- Would you like to watch another Zoom Call?
- What do you need to know if this is right for you?
- Can I book a private Zoom Call with a leader to answer your questions?
- I love to learn and improve, what specifically is holding you back from deciding on this today?
- I understand that you're not quite ready to decide on this. Out of curiosity, what factors do you still need to consider?
- Obviously there is something that either doesn't make sense to you, or you need to check on something. What do I need to do right now that will make this work for you?

PERCEPTION OVERRULES FACT!

Objection No 8: I ALREADY HAVE A GOOD JOB

On the 29th June 2018: 64 000 people woke up in the morning, got ready and made their way to work. When they all arrived at work, the doors were locked. All 807 stores! A well know company that had been in business for 71 years went bankrupt over night. This multi billion dollar company is Toys R Us. 64 000 families' lives changed in 24 hours. Their income stopped immediately with no severance pay. The corporate structures as we know are collapsing (no matter the size or age). Don't wait until your back is against the wall – get working on your 2nd stream of income ASAP!!



- Would you like to build a "Plan B" now in case one day you didn't have a good job?
- Ask your prospect a couple of questions if they answer NO to these questions, then you have a serious person to work with.
 - Do you truly love your job?
 - Do you always want to work for a boss?
 - Are you satisfied with your current salary?
 - Do you see yourself in this job until you retire?
 - Are you happy with the amount of leave you get?
- If you were given 1 month to live, would you honestly want to spend the next 9 hours a day in an office?
- Did you know that more and more professionals (like doctors, lawyers, dentists, etc..) are doing network marketing part-time.

HERE TODAY, GONE TOMORROW!

Objection No 9: I HAVE DONE NETWORKING BEFORE. WHY / HOW IS THIS DIFFERENT?

It is said that major <u>life changing opportunities</u> only cross a persons path <u>3 times</u> in their life. Sometimes we are so caught up in "life" that we often miss these opportunities right in-front of our noses. There are many good companies out there in the network marketing industry, the problem is they have been around for decades, so there are already millions of people involved. **With MTI new and fresh – 10 points below:**



- No Registration Fee
- Proven Track Record
- No Administration Fee
- A Truly PASSIVE income
- DAILY compounding Growth
- No Monthly Subscription Fees
- Full Transparency of all daily trades
- No Withdraw Fees or Waiting Periods
- Your FULL Bitcoin Capital goes into Trade
- No Trading Experience or Knowledge Required
- No Packages or expiration of your Bitcoin Capital



IN THE END, WE ONLY REGRET THE CHANCES WE DIDN'T TAKE!

Objection No 10: IF A PERSON SAYS NO

- No just means "Not Right Now"
- Don't take it personally they are not saying no to YOU.
- If they say NO, don't make assumptions in your head. They may just be:
 - Overwhelmed at work
 - Processing a shock or trauma
 - Putting some boundaries in place
 - Dealing with an illness
 - Saving finances by not going out
 - Prioritising family
 - Distracted by an unexpected life change
 - Tired of having to put on a happy face
 - Needing some silence and space
- Don't fear NO. Fear being in the exact same place this time next year.
- It's all about TIMING. People's circumstances are like seasons, they usually change every 90 days.
- You cannot force someone to comprehend a message they are not ready to receive. Still, you must never underestimate "the power of planting a seed" just keep watering the seeds, you will be AMAZED at what happens!

Remember: The day you plant the seed ... is not the day you eat the fruit! ... Be patient ... Be humble ... Don't give up!

SW, SW, SW - NEXT (Some Will, Some Wont, So What – Next)

Step 5: Educate yourself – 40 Clips by Darrin Kidd (30 years' experience in network marketing)

7 Tips for Getting Started: https://youtu.be/vgcBt9vGSkg

Recruit 10 people in 10 days: https://youtu.be/KL2HjMUP7gA

Grow fast in Network Marketing https://voutu.be/avX2g-pDG1Y

5 reasons people fail: https://youtu.be/zauFMQcGcN

Best recruiting secret: https://youtu.be/9RMj3Dw0YJk

Network Marketing vs a Job https://youtu.be/gEJ9llarJdE

5 prospecting tips & techniques https://youtu.be/5pDZA5dvsf0

3 tips for closing: https://youtu.be/TurqQ4vOVto

The power of storytelling: https://youtu.be/1pXwrfWLG2

How to stay motivated https://youtu.be/FaNKaXHVcvl

Recruit 20 people in 30 days: https://youtu.be/VN-26Kyn7Pk

3 Biggest mistakes you can make https://youtu.be/duNV_HZkBx0

How to generate leads https://youtu.be/5F4yox6X6Yo

The pyramid scheme myth: https://youtu.be/PaH484SXJPY

The magic ingredient: https://youtu.be/0rPyzuL-LEE

Goal setting: https://youtu.be/mpm9hg5PQQU

Bankrupt to Millionaire: https://youtu.be/YeaofUY3bCl/

70 000 X more powerful than how https://youtu.be/_vUMhjX7p2w

Positive Affirmations: https://youtu.be/O6T3LEH9AYs

1 Tip that will change everything https://youtu.be/Tf60LW7fBdc

8 years to life:

https://youtu.be/_B3pt6T2ZYM

Let your haters be your motivators https://youtu.be/NczLGia7VWc

Network Marketing Training: https://youtu.be/xszDT1-NuC

1 BIG mistake https://voutu.be/cpw62uK012l

Secrets to speed up your recruiting https://youtu.be/X6H WyRb0CQ

3 biggest recruiting mistakes: https://youtu.be/duNV_HZkBx0

Does Network marketing work: https://youtu.be/ztDRo7ZxrdE

Network marketing Mythbusters: https://youtu.be/69XWitf-vGc

How to close your prospects: https://youtu.be/eiOZXPAA_XI

Learning from a \$20 million earner https://youtu.be/p_y9yMZRkJM Mindset - Time vs Money https://youtu.be/5wHBNpmfqU8

Crush your business https://youtu.be/jGVdSS9lnn

Network marketing lies - lets talk: https://voutu.be/sQsrLQM7DLU

Go further faster: https://youtu.be/c8TlaXIKjzw

Interview with Eric Worre: https://youtu.be/_wd41uHwV84

Feeling burned out & unmotivated https://youtu.be/5V2b_QS7HCU

Be coachable https://youtu.be/W1r-cezQWpA

Keep it simple https://youtu.be/OUEBB9Ca0c4

How to make big \$'s in 12 months https://youtu.be/0xuxrB8gcaA

5 Top Tips to crush your month https://youtu.be/2XnsNIOKzN4

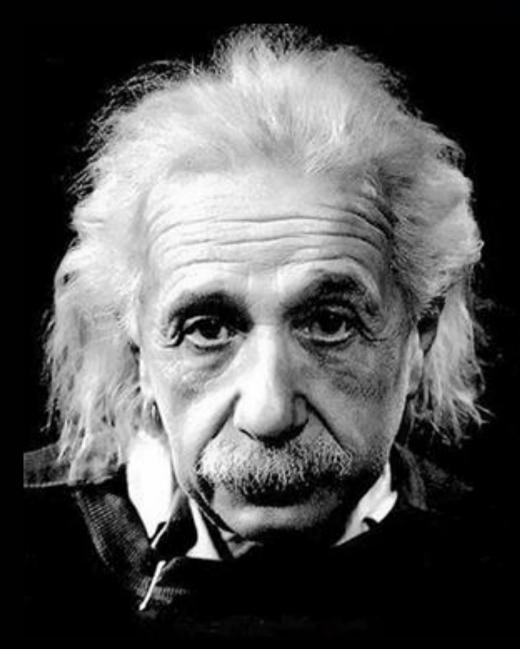
CONCLUSION

- Watch the BACK OFFICE training within 24 hours after joining
- Follow this recipe step by step Don't mix up the order of the steps
- Watch all 6 of the Bitcoin clips Educate yourself on the industry
- Make sure you are on a WhatsApp or Telegram group
- Help people open their first Crypto wallet and buy their first Bitcoin
- Always watch your BITCOIN quantity going up, don't focus on the Dollar amount
- Remember to always put yourself in your prospects shoes
- If a person says "I can't SEE Bitcoin" ask if they SEE the money when they swipe their credit card
- The "Human Stop Loss" Some people are just not ready for the Crypto world
- 10. Spoil yourself at the end of every month (Johann encourages people to withdraw Bitcoin)
- 11. People think they need to buy a FULL Bitcoin (Fraction)
- 12. Just because a person owns Bitcoin doesn't mean the understand Bitcoin
- 13. Put in the time, treat this like a business and you will reap the rewards
- 14. If your boss told you to watch 5 hours of videos for the week, would you do it?
- 15. Color Note Management system
- 16. For things to Change, you must Change





By Chris Hattingh



Insanity:

Doing the same thing over and over again and expecting different results.

Albert Einstein